

**BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY**

Meeting Date: April 19, 2006

Division: Engineering

Bulk Item: Yes X No

Department: Facilities Development

Staff Contact Person: Ann Riger

AGENDA ITEM WORDING: Approval to enter into a Contract with Audio Visual Innovations, a General Services Administration (GSA) vendor, for the purchase of Audio Video equipment for the Murray E. Nelson Government and Cultural Center in Key Largo.

ITEM BACKGROUND: The contract is to purchase audio visual equipment for the purpose of providing live audio and video coverage of government meetings and television broadcast coverage on channel 76. In accordance to Monroe County Purchasing Policy, page 18 (B), purchases over \$25,000 from vendors holding current "State", "Snaps", and "GSA" contracts are exempted from the competitive bidding process.

PREVIOUS RELEVANT BOCC ACTION: N/A

CONTRACT/AGREEMENT CHANGES: N/A

STAFF RECOMMENDATIONS: Approval as stated above, and to waive policy requiring quotes from other South Florida vendors due to the time constraints involved, and the volume of equipment.

TOTAL COST: \$212,280.01

BUDGETED: Yes X No

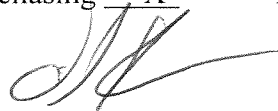
COST TO COUNTY: \$212,280.01

SOURCE OF FUNDS: Fund 307

REVENUE PRODUCING: Yes No X **AMOUNT PER MONTH** **Year**

APPROVED BY: County Atty X OMB/Purchasing X Risk Management X

DIVISION DIRECTOR APPROVAL:



David S. Koppel, P.E.

DOCUMENTATION: Included X Not Required

DISPOSITION:

AGENDA ITEM #

AGREEMENT

This AGREEMENT ("Agreement") dated the 19th day of April, 2006, is entered into by and between the BOARD OF COUNTY COMMISSIONERS FOR MONROE COUNTY, hereinafter "County" whose address is 1100 Simonton Street, Key West, Florida and AUDIO VISUAL INNOVATIONS, a Florida Corporation, hereinafter "Contractor" whose address is 6555 North Powerline Road, Suite 413, Fort Lauderdale, Florida.

WITNESSETH:

WHEREAS, Monroe County purchasing policies and procedures allow for the county to procure goods and services through other Florida governmental contracts or from an approved GSA vendor/contractor, without going out for bid; and

WHEREAS, County has ascertained that Contractor can provide goods or services through the above mentioned process as an approved General Services Administration contractor approved by the Federal Supply Service Contract No. GS 03F-0037M, FSC Group 581: Professional Audio/Video, Telecommunications and Security Solutions;

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the County and the Contractor have entered into this Agreement on the terms and conditions as set forth below.

1. **PURPOSE.** This Agreement is for the installation of audio and visual equipment for the purpose of providing live audio and video coverage of government meetings and television broadcast coverage on channel 76 at the Murray Nelson Building located at 102050 Overseas Highway, Key Largo, Florida. It is contemplated that the construction of this facility will take place over the next 13 months. Contractor shall coordinate the installation of the materials with the Architect and the General Contractor for the facility. Prices shall remain valid for the duration of the construction.
2. **SCOPE OF AGREEMENT.** The Contractor shall provide the goods or services set forth in Attachment A.
3. **AMOUNT OF AGREEMENT AND PAYMENT.** The County shall provide an amount not to exceed Two Hundred Twelve Thousand Two Hundred Eighty and 01/100 Dollars (\$212,280.01) for the goods or services to be provided according to Attachment A. Monroe County's obligation to pay under this Agreement is contingent upon an annual appropriation by the Board of County Commissioners.
4. **RECORDS.** The Contractor shall keep such records as are necessary to document the performance of the Agreement and expenses as incurred, and give access to these records at the request of the County, the State of Florida, or authorized agents and representatives of said government bodies. It is the responsibility of the Contractor to

maintain appropriate records to insure a proper accounting of all funds and expenditures. The Contractor understands that it shall be responsible for repayment of any and all audit exceptions which are identified by the Auditor General for the State of Florida, the Clerk of Court for Monroe County, the Board of County Commissioners for Monroe County, for their agents and representatives. In the event of an audit exception, the current fiscal year contract payments will be offset by the amount of the audit exception. In the event the agreement is not renewed or supplemented in future years and an audit exception occurs after the final payment under this agreement, the Contractor will be billed by the County for the amount of the audit exception and shall promptly repay any audit exception.

5. MODIFICATIONS AND AMENDMENTS. Any and all modification of the terms of this agreement shall be only in writing and approved by the Board of County Commissioners for Monroe County.

6. INDEPENDENT CONTRACTOR. At all times and for all purposes hereunder, the Contractor is an independent contractor and not an employee of the Board of County Commissioners of Monroe County. No statement contained in this Agreement shall be construed as to find the Contractor or any of its employees, contractors, servants, or agents to be the employees of the Board of County Commissioners of Monroe County, and they shall be entitled to none of the rights, privileges or benefits of employees of Monroe County.

7. COMPLIANCE WITH LAW. In carrying out its obligations under this Agreement, the Contractor shall abide by all statutes, ordinances, rules and regulations pertaining to or regulating the provisions of this agreement, including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules or regulations shall constitute a material breach of this agreement and shall entitle the County to terminate this agreement immediately upon delivery of written notice of termination to the Contractor.

8. HOLD HARMLESS/INDEMNIFICATION. The Contractor hereby agrees to indemnify and hold harmless the BOCC and any of its officers and employees from and against any and all claims, liabilities, litigation, causes of action, damages, costs, expenses (including but not limited to fees and expenses arising from any factual investigation, discovery or preparation for litigation), and the payment of any and all of the foregoing or any demands, settlements or judgments arising directly or indirectly under this Agreement caused by Contractor or sub-contractor in any tier. The Contractor shall immediately give notice to the County of any suit, claim or action made against the County that is related to the activity under this Agreement, and will cooperate with the County in the investigation arising as a result of any suit, action or claim related to this agreement.

9. ANTI-DISCRIMINATION. The Contractor agrees that it will not discriminate against any of its employees or applicants for employment or against persons for any benefit or service because of their race, color, religion, sex, national origin, sexual

orientation or gender preference, or physical or mental handicap where the handicap does not affect the ability of an individual to perform in a position of employment, and to abide by all federal and state laws regarding non-discrimination.

10. ANTI-KICKBACK. The Contractor warrants that no person has been employed or retained to solicit or secure this agreement upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, and that no employee or officer of the County has any interest, financially or otherwise, in the aid funded project, except for general membership. For breach or violation of this warranty the county shall have the right to annul this agreement without liability or, in its discretion, to deduct from the agreement prices or consideration, the full amount of such commission, percentage, brokerage or contingent fee.

11. TERMINATION FOR BREACH. The County may immediately terminate this agreement for any breach of the terms contained herein, including Attachment A. Such termination shall take place immediately upon receipt of written notice of said termination. Any waiver of any breach of covenants herein contained to be kept and performed by Contractor shall not be deemed or considered as a continuing waiver and shall not operate to bar or prevent the County from declaring a forfeiture for any succeeding breach either of the same conditions or of any other conditions.

12. ENTIRE AGREEMENT. This agreement constitutes the entire agreement of the parties hereto with respect to the subject matter hereof and supersedes any and all prior agreements with respect to such subject matter between the Contractor and the County.

13. CONSENT TO JURISDICTION. This Agreement, its performance, and all disputes arising hereunder, shall be governed by the laws of the State of Florida, and both parties agree that the proper venue for any actions shall be in Monroe County. Mediation shall be held pursuant to the rules of the Sixteenth Judicial District of the State of Florida. This Agreement is not subject to arbitration.

14. ETHICS CLAUSE: Contractor warrants that he has not employed, retained or otherwise had act on his behalf any former County officer or employee in violation of Section 2 of Ordinance No. 10-1990 or any County officer or employee in violation of Section 3 of Ordinance No. 10-1990. for breach or violation of the provision the County may, at its discretion terminate this agreement without liability and may also, at its discretion, deduct from the agreement or purchase price, or otherwise recover, the full amount of any fee, commission, percentage, gift, or consideration paid to the former or present County officer or employee.

15. PUBLIC ENTITY CRIME STATEMENT: A person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crime may not submit a bid on an agreement to provide any goods or services to a public entity, may not submit a bid on an agreement with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, sub-contractor, or

consultant under an agreement with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

16. AUTHORITY: Contractor warrants that it is authorized by law to engage in the performance of the activities encompassed by the project herein described. Each of the signatories for the Contractor below certifies and warrants that the Contractor's name in this Agreement is the full name as designated in its corporate charter (if a corporation); they are empowered to act and contract for the Contractor, and this agreement has been approved by the Board of Directors of Contractor or other appropriate authority.

17. LICENSING AND PERMITS: Contractor warrants that it shall have, prior to commencement of work under this agreement and at all times during said work, all required licenses and permits whether Federal, State, County or City.

18. INSURANCE: Contractor agrees that it maintains in force at its own expense a liability insurance policy which will insure and indemnify the Contractor and the County from any suits, claims or actions brought by any person or persons and from all costs and expenses of litigation brought against the Contractor for such injuries to persons or damage to property occurring during the agreement or thereafter that results from performance by Contractor of the obligations set forth in this agreement. Contractor shall carry the following insurance and shall name Monroe County as an additional insured on the vehicle and general liability policies. All policies must be written by companies having an AM Best rating of A-VI or better, licensed in the state of Florida.

A. Commercial General Liability in the amount of \$1,000,000.00 each occurrence and \$2,000,000.00 in the aggregate.

B. Vehicle Liability for owned, non-owned and hired vehicles in the amount of \$1,000,000.00 per occurrence or combined single limit.

C. Workers' Compensation in Statutory Amounts and Employers' Liability of \$100,000.00 for accident, \$100,000.00 for injury or illness and \$500,000 Aggregate.

19. NOTICE. Any written notice to be given to either party under this agreement or related hereto shall be addressed and delivered as follows:

For Contractor:

Martin Lois
Audio Visual Innovations
6555 North Powerline Road, Suite 413
Fort Lauderdale, FL 33309

For County:

Jerry Barnett, Dir. Facilities Develop
Monroe County Engineering
1100 Simonton Street
Key West, FL 33040

Copy to :
County Administrator
1100 Simonton Street
Key West, Fl 33040

20. The Contractor shall not assign or subcontract its obligations under this Agreement, except in writing and with the prior written approval of the Board of County Commissioners for Monroe County which approval shall be subject to such conditions and provisions as the Board may deem necessary. This paragraph shall be incorporated by reference into any assignment or subcontract and any assignee or subcontractor shall comply with all of the provisions of this agreement. Unless expressly provided for therein, such approval shall in no manner or event be deemed to impose any obligation upon the Board in addition to the total agreed-upon price of the services/goods of the Contractor and compensation to County.

IN WITNESS WHEREOF, the parties hereto have caused this agreement to be executed on the day and year first above written.

(SEAL)
ATTEST: DANNY L. KOLHAGE, CLERK

BOARD OF COUNTY COMMISSIONERS
OF MONROE COUNTY, FLORIDA

By: _____
Deputy Clerk

By: _____
Mayor/Chairman

(SEAL)

Witness

AUDIO VISUAL INNOVATIONS
By: _____
Signature

Print Name

MONROE COUNTY ATTORNEY
APPROVED AS TO FORM:


SUSAN M. GRIMSLEY
ASSISTANT COUNTY ATTORNEY

ATTACHMENT "A"

PROPOSAL SUMMARY



Prepared for:
Monroe County
 Key West, FL 33040

Prepared By: Martin A. Lois
 Date Prepared: March 6, 2006
 Proposal #: MLAVIMCMENAV1rev1
 Project Name: Murray E. Nelson
 Commission Chambers

TOTAL EQUIPMENT COST **\$146,759.34**
 Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to insure a complete and operational system.

LABOR **\$62,080.00**
 Including all on-site installation and wiring, coordination and supervision, testing, checkout, Owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, etc., some performed at AV contractor's premises. May include design drawings, run sheets, instruction manuals, programming, etc. if required.

TRAVEL **\$0.00**
 Includes per diem, hotels, air fare, and other travel related expenses.

GENERAL AND ADMINISTRATIVE **\$3,368.67**
 Including all G & A expenses: Clerical, bonds, shipping, insurance and warranties.

SUBTOTAL **\$212,208.01**

1st YEAR WARRANTY & PREVENTATIVE MAINTENANCE **Included**
 Full system warranty coverage with preventative maintenance as outlined on the following page.

TAXES **\$0.00**

GRAND TOTAL **\$212,208.01**

TERMS **PO Required**

SCOPE OF WORK

Please reference Bid #'s (1) Panasonic GSA CONTRACT (2) BCSB 24-025N Middle Atlantic, BMS, Dalite, Sony, Chief, Marshall, Bretford and Sabine 21% Discount - (3) BCSB 25-105R Extron (4) Samsung GSA GS-03F-0018N \$1925 (5) BCSB 26-069N Clearone 24% Discount (6) BCSB 25-034N Shure 25% Discount and Biamp 32% Discount (7) NEC GSA CONTRACT GS-35F-4696H (9) AVI GSA CONTRACT GS-03F-0037M (11) HCSB 01-480-09 Labor, Programming and Engineering

Not included: Structural, ceiling, millwork, or AC/heat modifications, HV electrical or conduit.

Proposal valid for 60 days. This Entire Document and all information enclosed including drawings, specifications and designs is the property of Audio Visual Innovations (AVI). Proprietary information provided to our client or his agents is for the sole purpose of demonstrating AVI's capabilities and shall be held in confidence. These Materials may not be copied, distributed or disclosed in any way without the sole written permission of an authorized representative of AVI.

Martin A. Lois
 Sales Engineer

Customer Signature

Print

Date

PHONE: 954.938.9382

FAX: 954.776.4772

EQUIPMENT LIST



Prepared for:

Monroe County
Key West, FL 33040

Prepared By: Martin A. Lois

Date Prepared: March 6, 2006

Proposal #: MLAVIMCMENAV1rev1

Project Name: Murray E. Nelson

Commission Chambers

ITEM NO.	QTY	MFG	MODEL	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1				DISPLAY SYSTEM		
2	1	NEC	MT1075	4200 ANSI Lumen Projector (7)	\$3,864.00	\$3,864.00
3	1	BMS	LCDLOCII	Security Mount (2)	\$173.80	\$173.80
4	1	Chief	CMA100	Pipe for Mount (2)	\$124.00	\$124.00
5	5	NEC	PX42MX4A	42" Plasma Display (7)	\$2,433.00	\$12,165.00
6	5	Chief	PCM2042	Mount for Plasma (2)	\$315.21	\$1,576.05
7	1	Dalite	89726	6' x 8' Electric Screen (2)	\$576.70	\$576.70
8	1	Dalite	40973	Low Voltage Controller (2)	\$191.18	\$191.18
9				SOURCE EQUIPMENT		
10	2	Extron	6030002	Blank Wallplate (3)	\$55.30	\$110.60
11	2	Extron	7010173	VGA and Audio Module for Plate (3)	\$35.55	\$71.10
12	2	Extron	7015001	Power and Network Module for Plate (3)	\$126.40	\$252.80
13	2	Extron	7009011	Blank Moudule for Plate (3)	\$11.06	\$22.12
14	2	Extron	2656602	VGA and Audio Cable (3)	\$39.50	\$79.00
15	0	Samsung	SDP950ST	Digital Document Camera (4)	\$0.00	\$0.00
16	2	Sony	SLVD360P	DVD / VCR Combo (2)	\$126.40	\$252.80
17	0	Clearone	91017106	Ceiling Mounted Document Camera (5)	\$0.00	\$0.00
18	1	Crestron	C2NTTVFM	TV Tuner (9)	\$736.00	\$736.00
20				SWITCHING, ROUTING AND CONTROL		
21	1	Extron	6024206	Matrix System Switcher (3)	\$12,952.00	\$12,952.00
22	6	Extron	6028909	PC Interface (3)	\$568.00	\$3,408.00
23	1	Extron	6072901	Video Scaler (3)	\$865.05	\$865.05
24	1	Extron	6047701	PC Scan Converter (3)	\$1,497.05	\$1,497.05
25	4	Extron	6019001	Rack Mount Kits (3)	\$98.75	\$395.00
26	2	Extron	6024503	VGA DA (3)	\$367.35	\$734.70
27	2	Extron	6068101	RGBHV DA (3)	\$450.00	\$900.00
28	2	Extron	6069221	AV DA (3)	\$410.80	\$821.60
32				AUDIO SYSTEM		
33	11	Shure	MX418S/S	18" Gooseneck Microphones (6)	\$268.80	\$2,956.80
34	0	Shure	ULXS14/84	Wireless Lavalier Microphone (6)	\$0.00	\$0.00
35	2	Shure	ULXS24/58	Wireless Handheld Microphone (6)	\$787.00	\$1,574.00
36	2	Shure	UA506	Rack Mount Kits (6)	\$24.00	\$48.00
37	2	Clearone	910155001	Audio Digital Signal Processor (5)	\$1,633.24	\$3,266.48
38	2	Sabine	FBX2400U	Feedback Eliminator (2)	\$394.96	\$789.92
39	1	Shure	FP16A	Audio DA (6)	\$520.00	\$520.00
40	22	JBL	CONTROL26 CT	Ceiling Mounted Speaker (4)	\$103.68	\$2,280.96
41	4	Biamp	MXA35	Power Amplifier (2)	\$425.00	\$1,700.00
42	1	Biamp	MXA150	Power Amplifier (2)	\$572.00	\$572.00
43	1	Extron	6030103	Blank Wallplate (3)	\$79.00	\$79.00
44	4	Extron	7010324	XLR Modules for Wallplate (3)	\$35.55	\$142.20
45	1	Clearone	930-DIG-TEN	Assisted Listening System (2)	\$1,599.75	\$1,599.75
46	0	Marantz	PDM671	Digital Recorder (2)	\$0.00	\$0.00

EXTENDED WARRANTY SCHEDULE

For new equipment only



Prepared for:
Monroe County
Key West, FL 33040

Prepared By: Martin A. Lois
Date Prepared: March 6, 2006
Proposal #: SC MLAVIMCMENAV1rev1
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2nd YEAR PREVENTATIVE MAINTENANCE

\$11,050.00

Does not include warranty for malfunctioning equipment

By signing the appropriate space above, customer agrees to purchase the applicable extended warranty. Tax not included.

PREVENTATIVE MAINTENANCE PLAN

Clean and inspect all surfaces, electrical and signal connections, etc.	Yes
Clean, inspect and lubricate (as required) all VCRs, audio cassette player/recorders, dubbing machines, DVD players, CD players, DAT players and cameras.	Yes
Clean, inspect, lubricate, and perform any optical, mechanical and electrical alignments/adjustments required to optimize image quality from projection system. Complete a Projector Status Card for each projector.	Yes
Perform complete system checkout. Test every user function available to customer under remote or direct control. Select and re-select projector sources testing multiple resolutions with each source (as applicable).	Yes
Perform a system walk-thru with client representative. Demonstrate system cleanliness and performance.	Yes
Additional training session for the year	1
Loaner table top LCD projector (if applicable)	NO
Emergency visit at no charge	4
Telephone support	Unlimited
Preventative Maintenance Inspections (PMI) per year	2

Consumables such as lamps & filter replacement not included

Additional SERVICE PLANS available upon request

PHONE: 954.938.9382

FAX: 954.776.4772

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Monroe County
Key West, FL 33040

Date Prepared: March 6, 2006
Proposal #: MLAVIMCMENAV1rev1
Project Name: Murray E. Nelson
Commission Chambers

ITEM NO.	QTY	MFG	MODEL	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
49				CONTROL SYSTEM		
50	1	Crestron	STX-AV2PAK-C17	Remote Control System with Wireless Touchpanel (9)	\$4,500.00	\$4,500.00
51	5	Crestron	ST-COM	RS22 Controllers (9)	\$420.00	\$2,100.00
52	5	Crestron	ST-EMK	Rack Mount Kits (9)	\$90.00	\$450.00
53	1	Crestron	TPS4500LB	Wired Touchpanel (9)	\$4,080.00	\$4,080.00
54	1	Crestron	RMK-5000	Rack Mount Kit (9)	\$234.00	\$234.00
55	1	Crestron	PW2420RU	Power Supply (9)	\$150.00	\$150.00
56	1	Crestron	CNT-Block	Control Distribution (9)	\$170.00	\$170.00
59				BROADCAST SYSTEM		
60	4	Panasonic	AW-E650	1/2" CCD Camera (1)	\$3,881.11	\$15,524.44
61	4	Panasonic	AW-PH300A	Pan-Tilt Head (1)	\$3,375.31	\$13,501.24
62	4	Panasonic	AW-PS300	Power Supply for Pan-Tilt Head (1)	\$576.32	\$2,305.28
63	4	Panasonic	AW-LZ16MD73	16X Fujinon Lens (1)	\$2,327.46	\$9,309.84
64	4	Panasonic	AW-CA50T15	Lens Control Cable (1)	\$110.83	\$443.32
65	1	Panasonic	AW-RP505	Multi Hybrid Remote Control Panel (1)	\$1,983.88	\$1,983.88
66	1	Panasonic	AW-PS301	Power Supply for Controller (1)	\$99.75	\$99.75
67	1	Panasonic	AW-HB505	Multi Port Hub (1)	\$2,300.00	\$2,300.00
68	1	Panasonic	AW-PS505	Power Supply for Multi Port Hub (1)	\$260.96	\$260.96
69	4	Bretford	TVWY27-BK	Mount for Camera (2)	\$133.50	\$534.00
70	4	Bretford	TVCM-BK	Ceiling Flange (2)	\$35.00	\$140.00
71	1	Panasonic	AG3200	Professional VHS Recorder (2)	\$344.40	\$344.40
72	1	Panasonic	DMRT6070	DVD Recorder (1)	\$704.28	\$704.28
73	1	Panasonic	AG-MX70	8 Input Production Switcher (1)	\$5,578.84	\$5,578.84
75	4	Marshall	VR-682P	3 x 1 Rack Mount LCD Monitors (2)	\$1,181.00	\$4,724.00
76	1	Sony	KV13FS100	13" TV (2)	\$180.91	\$180.91
80				MISC EQUIPMENT		
81	1	Middle Atlantic	VEC	Video Equipment Console (2)	\$4,017.39	\$4,017.39
82	1	Middle Atlantic	ERS	Equipment Rack System with Accessories (2)	\$3,225.15	\$3,225.15
	LOT	AVI	Custom	Miscellaneous Materials	\$12,600.00	\$12,600.00
TOTAL EQUIPMENT & MATERIALS						\$146,759.34

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DRUG-FREE WORKPLACE FORM

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that:

Audio Visual Innovations
(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.

2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.

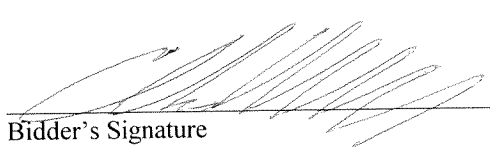
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).

4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 (Florida Statutes) or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.

5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, or any employee who is so convicted.

6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.


Bidder's Signature

Charles Horn
Regional Director

4-3-06
Date

NON-COLLUSION AFFIDAVIT

I, MARTIN LOIS of the city of LAKE WORTH according to law on my oath, and under penalty of perjury, depose and say that:

1. I am MARTIN LOIS
of the firm of Audio Visual Innovations, Inc.
the bidder making the Proposal for the project described in the Notice for Calling for bids for:
MURRAY E. NELSON BLDG
and that I executed the said proposal with full authority to do so:

2. the prices in this bid have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
3. unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to bid opening, directly or indirectly, to any other bidder or to any competitor; and
4. no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit, or not to submit, a bid for the purpose of restricting competition;
5. the statements contained in this affidavit are true and correct, and made with full knowledge that Monroe County relies upon the truth of the statements contained in this affidavit in awarding contracts for said project.

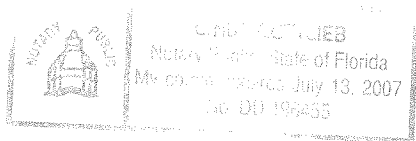
[Signature]
(Signature of Bidder)

4/4/06
(Date)

STATE OF: Fla

COUNTY OF: Broward

PERSONALLY APPEARED BEFORE ME, the undersigned authority, Martin Lois who, after first being sworn by me, (name of individual signing) affixed his/her signature in the space provided above on this 4th day of April 2006.



[Signature]
NOTARY PUBLIC

My Commission Expires: 7-13-07

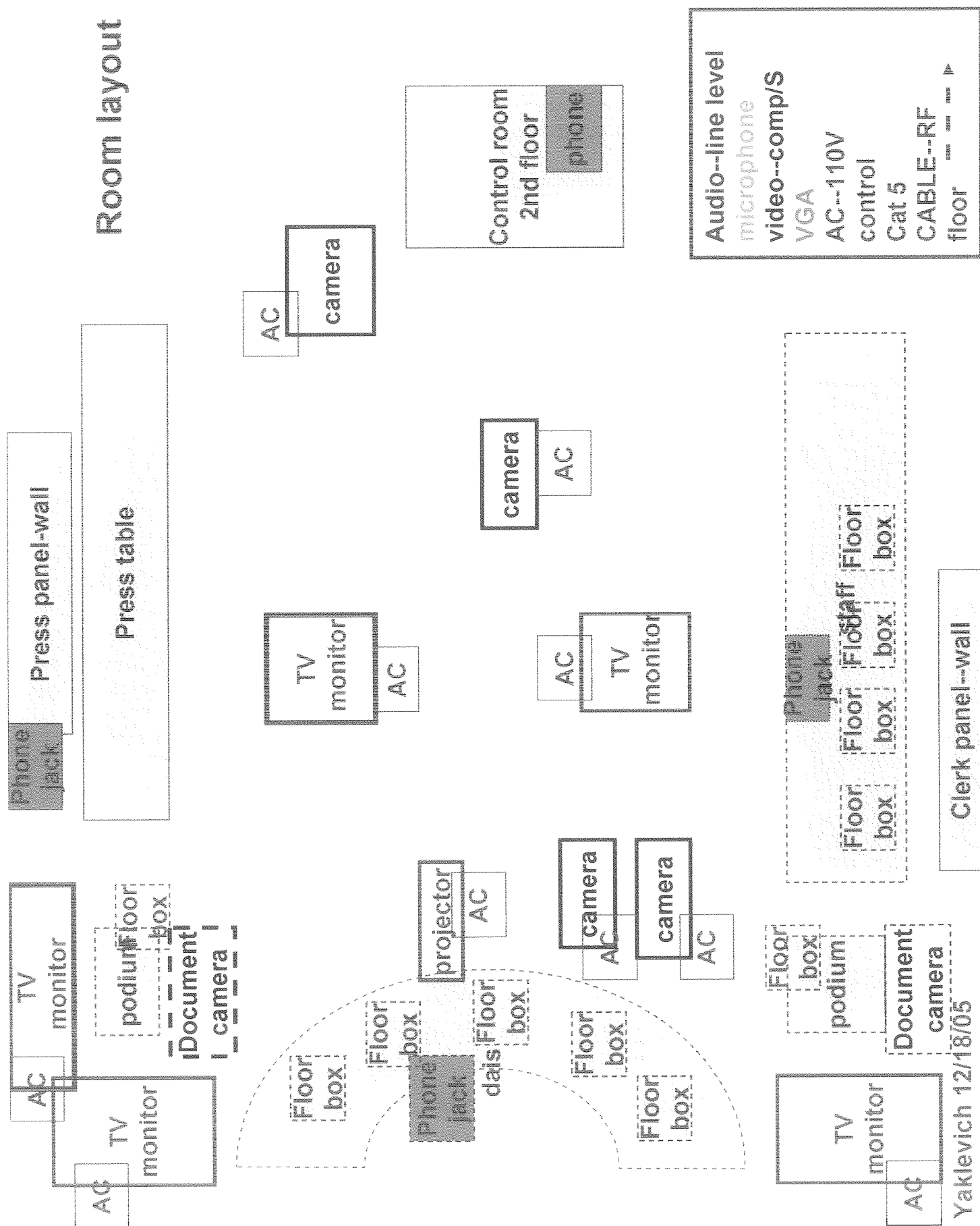
ACORD <small>TM</small> CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YY) 5/24/05
PRODUCER ACORDIA EAST - TAMPA BAY P.O. Box 31666 Tampa, FL 33631-3666 727-796-6666	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.	
INSURERS AFFORDING COVERAGE		
INSURED Audio Visual Innovations, Inc. 6313 Benjamin Rd. Suite 110 Tampa FL 33634	INSURER A: Transcontinental Ins. Co. INSURER B: VALLEY FORCE INSURER C: TRANSPORTATION INS CO INSURER D: INSURER E:	

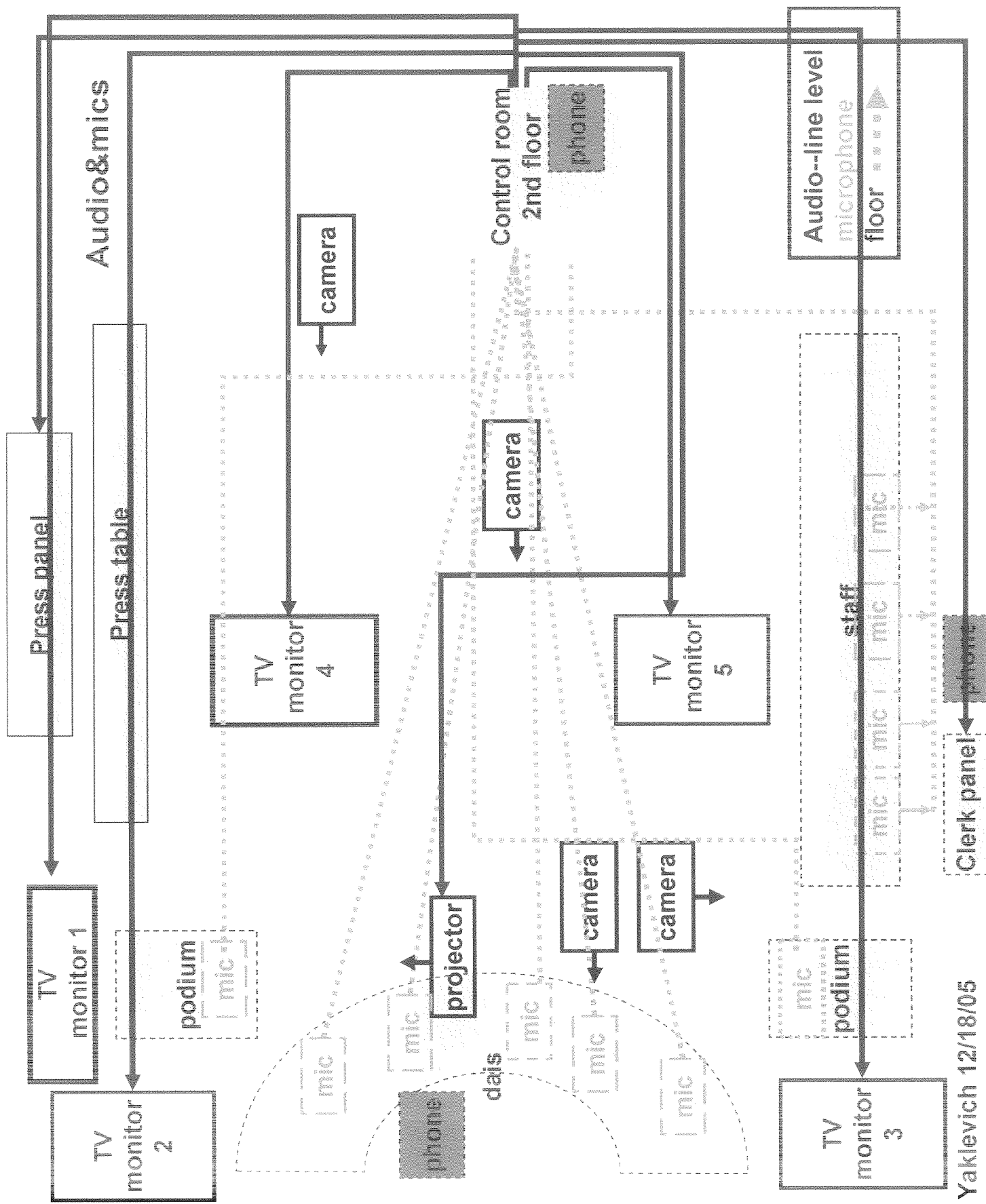
COVERAGES

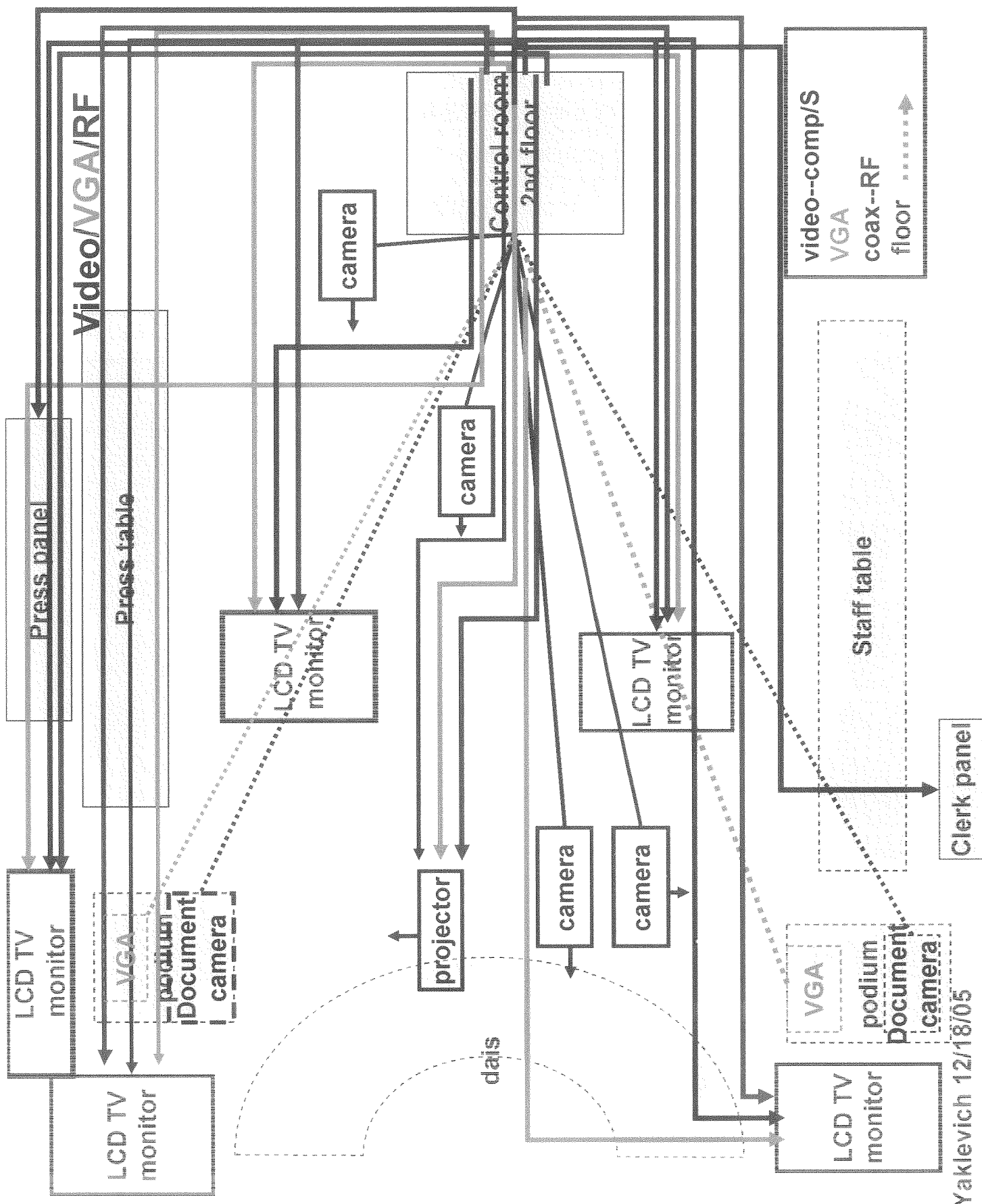
THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY	CP2082/21914	2/25/05	2/25/06	EACH OCCURRENCE	\$ 1000000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				FIRE DAMAGE (Any one fire)	\$ 100000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				BODILY INJURY (Any one person)	\$ 5000
					PERSONAL & ADV INJURY	\$ 1000000
					GENERAL AGGREGATE	\$ 2000000
					PRODUCTS - COMPROP AGG	\$ 2000000
GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						
A	AUTOMOBILE LIABILITY	UA2082/21928	2/25/05	2/25/06	COMBINED SINGLE LIMIT (Per accident)	\$ 1000000
	<input checked="" type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	\$
	<input type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident)	\$
	<input checked="" type="checkbox"/> HIRED AUTOS					
	<input checked="" type="checkbox"/> NON-OWNED AUTOS					
GARAGE LIABILITY <input type="checkbox"/> ANY AUTO						
A	EXCESS LIABILITY	UP2082/21945	2/25/05	2/25/06	EACH OCCURRENCE	\$ 10000000
	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$ 10000000
	<input type="checkbox"/> DEDUCTIBLE					\$
	RETENTION \$ 10,000					\$
						\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	WC204904842/	4/15/05	4/15/06	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER	
	COMPANY C	WC2048508283 (CA)	4/15/05	4/15/06	E.L. EACH ACCIDENT	\$ 100000
					E.L. DISEASE - FA EMPLOYEE	\$ 100000
					E.L. DISEASE - POLICY LIMIT	\$ 500000
OTHER						
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS <div style="text-align: center; padding: 20px;"> 10 DAYS NOTICE OF CANCELLATION APPLIES FOR NON PAYMENT EXCEPT FOR WORKERS' COMPENSATION </div>						

CERTIFICATE HOLDER	ADDITIONAL INSURED: INSURER LETTER:
CANCELLATION	
FOR INFORMATIONAL PURPOSES ONLY	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL <u>30</u> DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE EFFECT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE

Room layout







Yaklevich 12/18/05

TERMS AND CONDITIONS OF GSA CONTRACT GS-03F-4082B
CONTRACT PERIOD EXTENDED THROUGH MARCH 31, 2008



ORDERING ADDRESS: Panasonic Broadcast & Television Systems Company
Government Systems Group
One Panasonic Way, 4B-7
Secaucus, NJ 07094-2917

For Government Credit Card Orders please call:
(301) 738-3840

PAYMENT ADDRESS: Panasonic Broadcast & Television Systems Company
Government Systems Group
One Panasonic Way, 4B-7
Secaucus, NJ 07094-2917

WEB ADDRESS: <http://www.panasonic.com>

FOB POINT: Destination Continental U.S., Alaska and Hawaii.
Foreign shipments to U.S. port of embarkation only -
APO and FPO addresses cannot be accepted.
Note: Export packing not available.

TIME OF DELIVERY: Within 90 days ARO (after receipt of order)

PAYMENT TERMS: Net 30 Days

WARRANTY: 1 Year Parts and Labor or Commercial Warranty, whichever is longer.

STANDARD FORM 279: Block 16: Contractor Establishment Code (CEC): 14-901-881E
Data Universal Numbering System (DUNS): 153853010
Block 30, Type of Contractor: Large
Block 31, Woman-Owned Small Business: No
Block 34, Walsh-Healey Act: Manufacturer
Block 36, Contractor's Tax Identification No: 36-278-6846

LOCATION CAGE CODE: 34DB1

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.fss.gsa.gov>.

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWE650	58-3	Multi-purpose convertible camera. 3 1/2" IT CCD. Uses 1/2" bayonet mount lenses. 850 line resolution, 2000 Lux, f1.4. Min. illumination 0.005 Lux. Self contained sens-up for min. illumination 0.00005 Lux. Use with selected AWBP-Series option cards.	4,600.00	1-2 3+	3,967.76 3,881.11	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWPS300	58-3	Power supply for AWP300.	730.00	ANY	576.32	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWPH300A	58-3	Pan/tilt head for hybrid remote control system.	4,200.00	1-2	3,491.18	V
				3+	3,375.31	

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWLZ16MD73	58-3	Zoom lens, 16:1, Fujinon, 1/2" motor drive.	2,815.00	ANY	2,327.46	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWCA50T15	58-3	Cable, 50-pin to 15-pin, for use with AWE300, AWE600 and AWP300.	135.00	ANY	110.83	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWPS301	58-3	Power supply for AWRP301, AWRP305, AWRP501, AWRP505.	125.00	ANY	99.75	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWRP505	58-3	Multi hybrid control panel for AWPH300. Controls up to five camera locations for pan/tilt, lens, CCU. Must use with AWHB505.	2,320.00	ANY	1,983.88	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWHB505	58-3	Multi port hub multiplexer for AWPH300 system. Use with AWRP505.	2,820.00	ANY	2,300.25	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
DMRT6070	58-1	DVD-R/DVD-RAM recorder/player with 160 GB HDD. High speed recording from HDD. 1394 DV input with DV auto recording. SD Memory/PC card slot for viewing photos from digital camera. CD-R/RW and MP3 playback.	850.00	1-4 5-24 25+	704.28 687.15 671.03	V

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AGMX70	58-1	Digital A/V mixer. 8-inputs, 16:9/4:3 switchable aspect ratio, 600 built-in effects, color correction, PAL/NTSC compatible Chroma-Key and Luminace Key, dynamic rounding, Frame Buffer and Logo Animation, tally output for live production, built-in GPI/RS-232/422 remote interfaces, 3-band audio EQ and pitch change control.	6,925.00	ANY	5,578.84	V

PROFESSIONAL/INDUSTRIAL
VIDEO MODELS

GSA CONTRACT GS-03F-4082B

REVISED 07-27-2005

MODEL NUMBER	SIN	DESCRIPTION	RETAIL PRICE	QTY	GOV'T PRICE	COVE
AWPS505	58-3	Power supply for AWHB505.	310.00	ANY	260.96	V



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 - SUNRISE, FLORIDA 33351-6704 • TEL. 754-321-0505

Supply Management & Logistics

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VIA FACSIMILE

954-886-9382

776-4772

813-882-9508

DR. FRANK TIL
 Superintendent of Schools

March 1, 2005

Audio Visual Innovations, Inc.
 Attn: ~~Glenna Dowell~~ CINDY
 6555 N. Powerline Rd. #413
 Ft. Lauderdale, Florida 33309

SUBJECT: BID 24-025N - AUDIOVISUAL, TELEVISION, DIGITAL VIDEO EQUIPMENT AND PERIPHERALS, ITEMS (Primary) 6 (1st alternate), 7(1st alternate), 8 (1st alternate), 10; (1st Alternate) 12, 28; (2nd Alternate) 3, 7(2nd alternate), 9 (1st alternate), 11; and 31 CONTRACT RENEWAL

Dear Ms. Dowell: **TURNER**

The above referenced contract expires on June 30, 2005. In accordance with Special Condition 5 of the above referenced bid, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year. Please confirm your acceptance of this invitation to renew this contract, which shall constitute your continued agreement to all terms and conditions of the bid and to maintain the same unit costs offered, by executing this document on the space provided below and returning it to my attention by facsimile to (754)321-0533 no later than March 16, 2005.

To help determine if it is in the best interest of SBBC to renew this contract, please indicate in the space provided below if unit costs offered in this contract would increase or decrease if SBBC would release a new bid, and the reason for the change in unit costs.

Vendors who do not respond by the date and time stated above may not be considered for renewal. Thank you for your prompt attention to this matter. If you have any questions, I can be reached at (754)321-0527.

Sincerely,

Phyllis Ben-Asher
 Phyllis Ben-Asher, Purchasing Agent

Cindy Turner
 Signature of Authorized Representative

CINDY TURNER

Name and Title of Authorized Rep (Print)

Public Sector Contract Sales Manager

Would unit costs, remain same or decrease if SBBC released a new bid?

Please state yes, no or remain the same. Same

Reason for unit cost change: _____

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

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DONNIE CARTER
*Director of Purchasing***SCHOOL BOARD**

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BENJAMIN J. WILLIAMS

DR. FRANK TILL
Superintendent of Schools

August 28, 2003

Audio Visual Innovations, Inc.
Attn: Michael S. Lever
6313 Benjamin Road, Suite #110
Tampa, FL 33634

SUBJECT: Letter of Agreement
Per Bid No./Title: 24-025N Audiovisual, Television, Digital Video
Equipment and Peripherals
Term Contract-Item 31
Primary: Items 6 (1st Alt), 7 (1st Alt), 8 (1st Alt), 10
1st Alternate: Items 12, 28
2nd Alternate: Items 3, 7 (2nd Alt), 9 (1st Alt), 11

This is to advise you that The School Board of Broward County, Florida has accepted your bid to furnish service, equipment and/or supplies on above items specified. This acceptance is subject to compliance with bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board.

The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving **thirty (30) days** prior written notice.

Purchase order(s) will be issued to cover service(s)/equipment/supplies for the period of **August 19, 2003** through **June 30, 2005**.

Sincerely,

Phyllis Ben-Asher, Purchasing Agent
Purchasing Department

PBA/dw

Attachment

cc: Bid File

The School Board of Broward County, Florida
Purchasing Department

Bid No.:	<u>24-025N</u>	Board Meeting	<u>AUGUST 5, 2003</u>
Description:	<u>AUDIOVISUAL, TELEVISION, DIGITAL VIDEO EQUIPMENT AND PERIPHERALS TERM CONTRACT</u>	Bids Sent:	<u>112</u> Bids Rec'd: <u>28</u> No Bids: <u>3</u>
For:	<u>VARIOUS LOCATIONS</u>	Bid Opening:	<u>MAY 21, 2003</u>
	<u>(School/Department)</u>	Advertised Date:	<u>APRIL 8, 2003</u>
Fund:	<u>VARIOUS FUNDS</u>	Award Amount:	<u>\$10,000,000 (PER CONTRACT PERIOD)</u>

POSTING OF BID RECOMMENDATION/TABULATION:Department on JUNE 23, 2003 @ 3:00 P.M.

Bid Recommendations and Tabulations will be posted in the Purchasing Department on JUNE 23, 2003 @ 3:00 P.M., and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based."

RECOMMENDATION/TABULATION**ITEM(S) AWARDED**

AUDIO VISUAL INNOVATIONS, INC.

ITEM 31
PRIMARY: ITEM 6 (1ST Alt), 8 (1ST Alt), 10
1ST ALTERNATE: ITEMS 12, 28
2ND ALTERNATE: ITEM 3, 7 (2ND Alt), 11

By:



Date:

6/19/03

(Buyer/Purchasing Agent)

9/8/00

Broward County Public Schools is An Equal Opportunity Employer

RECOMMENDATION/TABULATION

BID 24-023N

AUDIOVISUAL, TELEVISION, DIGITAL VIDEO EQUIPMENT AND PERIPHERALS

PAGE 2

*CERTIFIED M/WBE VENDOR

ITEM 17: NO ACCEPTABLE BIDS WERE RECEIVED. WILL NOT BE REBID, WILL PURCHASE ACCORDING TO STANDARD PURCHASING POLICIES AND PROCEDURES.

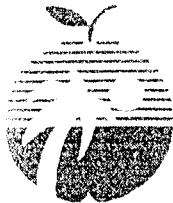
ITEM 31: RECOMMEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT, AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AND CONDITIONS OF THIS BID.

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED SUMMARY OF BID REJECTIONS SHEET, THE BIDS RECEIVED, EITHER IN THEIR ENTIRETY OR FOR THE PARTICULAR ITEMS LISTED, BE REJECTED FOR NOT COMPLYING WITH THE BID REQUIREMENTS.

CONTRACT PERIOD: AUGUST 1, 2003 THROUGH JUNE 30, 2005.

**Bld 24-025N AudioVisual, Television, Digital Video Equipment and Peripherals
Vendor Percent Discount Off Catalog Information**

Vendor Name	Manufacturer/Catalog Name	Percent Discount		SBBC Item Number
		Equipment	Supplies	
Audio Visual Innovations	Epson PowerLite Projectors	40	20	88U110301
	Dalite Presentation Products	20	20	
	Sharp Professional LCD Products	35	21	
	Vartronics Creative Learning Tools	12	12	
	AVI Presentation Products	21	21	
	Sony Broadcast 2003	15	15	
	Infocus/Proxima	33	21	
	JVC Professional Products	12	12	
	Panasonic Systems Proline	18	18	
	Panasonic Digital Systems	16	16	
	Comprehensive Video Group	22	22	
	AVI Creative Learning Products	21	21	
	TeNec	22	22	
	Smart Technologies	0	0	
	Hamilton Electronics	22	22	
	3M, OHP, Film Accessories	25	25	
	Panasonic Presentation Systems	27	20	
	Chief Mounts	15	15	
	Crestron Control	15	15	
	Eiki LCD & Audio Visual Products	25	20	



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

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Supply Management & Logistics

SCHOOL BOARD

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ROBERT D. PARKS, Ed.D.
MARTY RUBINSTEIN

February 15, 2005

Audio Visual Innovations, Inc.
6555 N. Powerline Road, Suite 413
Ft Lauderdale FL 33309

DR. FRANK TILL
Superintendent of Schools

Subject: LETTER OF AWARD/CERTIFICATE OF INSURANCE
Bid Number: 25-105R
Description: Electrical Supplies (CO-OP)
Term Contract: April 1, 2005 through March 31, 2008

The School Board of Broward County, Florida has accepted your bid for **Item(s) 82, 90** subject to compliance with subject bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board. The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving thirty (30) days prior written notice.

Your Certificate of Insurance form and Indemnification Clause where applicable must be on file in the office of Risk Management and Safety Department within fifteen (15) days of this notification.

It is important that you notify your insurance agent for general liability insurance that the insurance requirements attached to the above bid require that **The School Board of Broward County, Florida**, be included as an additionally named insured under the General Liability Policy. This information must be specifically stated on the Certificate of Insurance submitted by your insurance agent in order for the Certificate to be acceptable. The above bid number must appear on the certificate submitted.

No work can commence on the item(s) accepted on this bid until this Certificate of Insurance form is received and approved, and a written purchase order is released.

The completed Certificate of Insurance must be mailed to: RISK MANAGEMENT AND SAFETY DEPARTMENT, The School Board of Broward County, Florida, 7770 West Oakland Park Blvd. Sunrise, FL 33351

Attached to this letter of agreement is the request for SBBC Photo Identification Badge(s) for your representative(s). Please refer to Special Condition 34 of the subject bid, the attached information and application form.

Sincerely,

Mark Alan
Purchasing Agent III, Purchasing Department

cc: Aston A Henry JR., Manager, Risk Management and Safety Department
Bid File
Enclosures



The School Board of, Broward County, Florida
SUPPLY MANAGEMENT AND LOGISTICS DEPARTMENT
7720 West Oakland Park Boulevard, Suite 323
Sunrise, Florida 33351-6704
754-321-0505

INVITATION TO BID (ITB)

DUE DATE (Bids due at 2:00 p.m.):

OCTOBER 5, 2004

ITB NO.:

25-105R

RELEASE DATE:

SEPTEMBER 1, 2004

PURCHASING AGENT:

Mark Alan
754-321-0507

Bids must be submitted to the Supply Management and Logistics Department and received on or before 2:00 p.m. on the date due. Bids may not be withdrawn for 60 days after due date.

BID TITLE:

ELECTRICAL SUPPLIES (CO-OP)

SECTION 1, Bidder Acknowledgement

IN ACCORDANCE WITH GENERAL CONDITION 1, THIS SECTION MUST BE COMPLETED IN ITS ENTIRETY INCLUDING THE SIGNATURE OF AN AUTHORIZED REPRESENTATIVE WHERE INDICATED BELOW.

Bidder Name:

Address

AUDIO VISUAL INNOVATIONS, INC.

City: Corporate LOCAL & Bid Dept.

6313 Benjamin Rd. 6555 N. Powerline Rd

State: Suite 110 Suite 413

Tampa, FL 33634 Ft. Lauderdale FL 33309

Telephone: (813) 884-7168 (954) 938-9382

(800) 282-6733 (888) 284-8913

Toll Free Fax: (813) 882-9508 Fax: (954) 776-4772

Fax Number:

Internet Web Site:

www.aviinc.com

Contact Internet E-Mail Address:

APorter@aviinc.com

Federal Tax Identification Number:

59-1958935

Purchase Order Address: If Purchase Orders are to be mailed to address other than as stated on left, please complete section below.

P.O. Address:

City:

State:

Zip Code:

Contact:

Telephone Number:


Toll Free Number:

Fax Number:

Internet E-Mail Address:

I certify that this bid is made without prior understanding, agreement or connection with any corporation, firm or person submitting a bid for the same materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I certify acceptance of this bid's terms, conditions, specifications, attachments and addendum. I certify that I am authorized to sign this bid for the bidder.

I agree that this bid cannot be withdrawn within 60 days from date due.


Signature of Authorized Representative (Manual)

Alex Porter

Name of Authorized Representative (Typed or Printed)

Director

Title

Project Contracting

SECTION 2, Submittal Requirements

SUBMITTAL REQUIREMENTS: In order to assure that your bid is in compliance with bid requirements, please verify that the submittals indicated by the ☒ below have been submitted.

☐ Bid Bond

☐ Descriptive Literature

☐ Licenses

☐ Material Safety Data Sheets

Special Condition ____

Special Condition ____

Special Condition ____

Special Condition ____

☐ Manufacturer's Authorization

☐ References

☐ Bidder Questionnaire

☒ Catalog(s)/Price List(s)

Special Condition ____

Special Condition ____

Special Condition ____

Special Condition 8

Note: If your firm wishes to not submit a bid in response to the ITB, please complete and return, via mail or fax, the Statement of No Bid attached as the last page of this ITB.

The School Board of Broward County, Florida
ELECTRICAL SUPPLIES (CO-OP)

SECTION 5, BID SUMMARY SHEET (Continued)

**SINGLE FIXED
PERCENTAGE DISCOUNT**

ITEM 90: OTHER MANUFACTURERS/DISTRIBUTORS

Please indicate any additional electrical supply manufacturers' or distributors' catalog(s)/price list(s) from which items can be purchased throughout the term of this contract.

Most Current Manufacturer's List Price, Catalog and Date:

FSR 2004 Price List / Catalog

3/1/04

12 %

Most Current Manufacturer's List Price, Catalog and Date:

EXTRON Product Catalog 2003-2004 &

15 %

2004 New Product Supplement Current Date 9/2004

Most Current Manufacturer's List Price, Catalog and Date:

%

Most Current Manufacturer's List Price, Catalog and Date:

%

Most Current Manufacturer's List Price, Catalog and Date:

%

Most Current Manufacturer's List Price, Catalog and Date:

%

Most Current Manufacturer's List Price, Catalog and Date:

%

Most Current Manufacturer's List Price, Catalog and Date:

%

NOTE TO BIDDER:

Review General Condition 48 prior to completing and mailing this bid.

Bidder's M/WBE Certification Number: _____

Agency Issuing This Number: _____

NO ☒ YES ☐

Bidder is **not** a certified M/WBE, but has included a plan to show how it will incorporate at least five percent M/WBE participation in any award received as a result of this bid.

VENDOR NAME: Audio Visual Innovations, Inc.
MA/lc

(5)

The School Board of Broward County, Florida
Supply Management and Logistics Department

Bid No.:	<u>26-069N</u>	Board Meeting:	<u>SEPTEMBER 6, 2005</u>		
Description:	<u>VIDEO CONFERENCING AND VIDEO CONFERENCE BRIDGING SYSTEMS, EQUIPMENT AND PERIPHERALS TERM CONTRACT</u>	Notified:	<u>232</u>	Downloaded:	<u>42</u>
		Bids Rec'd:	<u>12</u>	No Bids:	<u>5</u>
For:	<u>VARIOUS LOCATIONS</u> (School/Department)	Bid Opening:	<u>JULY 25, 2005</u>		
Fund:	<u>VARIOUS FUNDS</u>	Advertised Date:	<u>JULY 12, 2005</u>		
		Award Amount:	<u>\$3,500,000 (PER CONTRACT PERIOD)</u>		

POSTING OF BID RECOMMENDATION/TABULATION: Bid Recommendations and Tabulations will be posted in the Supply Management and Logistics Department and www.Demandstar.com on AUGUST 4, 2005 @ 3:00 P.M., and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Supply Management and Logistics Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Any person who files an action protesting and intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, in an amount equal to one percent (1%) of the Board's estimate of the total volume of the contract.

RECOMMENDATION/TABULATION

<u>VENDOR NAME</u>	<u>ITEM(S) AWARDED</u>
AUDIO VISUAL INNOVATIONS, INC.	1
AUDIO VISUAL SOLUTIONS CORPORATION	1
IVCi	1
MDM COMMERCIAL ENTERPRISES INC.	1
QUATRO, INC.	1
(HISPANIC AMERICAN MWBE: (DAVIE, FL)	
SIGNAL HOUSE COMMUNICATIONS	1
SOUTHERN BUSINESS COMMUNICATIONS, INC.	1
TROXELL COMMUNICATIONS	1
WIRE ONE COMMUNICATIONS, INC.	1

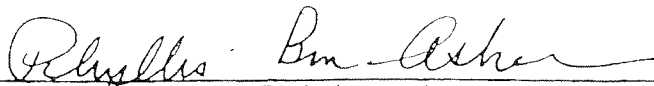
*CERTIFIED M/WBE VENDOR

RECOMMEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT, AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AND CONDITIONS OF THIS BID.

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED BID REJECTION SHEET, THE BIDS RECEIVED EITHER IN THEIR ENTIRETY OR FOR THE PARTICULAR ITEMS LISTED, BE REJECTED FOR NOT COMPLYING WITH BID REQUIREMENTS.

CONTRACT PERIOD: NOVEMBER 1, 2005 THROUGH OCTOBER 31, 2008.

By:


(Buyer/Purchasing Agent)

Date:

8/4/05

3/30/04

Equal Opportunity Employer, using Affirmative Action Guidelines

THE SCHOOL BOARD OF DISTRICT COLUMBIA
 BID TABULATION SHEET

BID NUMBER 26-069N		OPEN DATE 7/25/05		BUYER Phyllis Ben-Asher	
BID TITLE Video Conferencing & Video Conference Bridging Systems, Equipment & Peripherals (Catalog)					
BIDDER'S NAME	ITEM 1	ITEM 1	ITEM 1	ITEM 1	ITEM 1
Audio Visual Innovations Clear Ono	Supplies 5.00%	Equipment 24.00%			



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 • SUNRISE, FLORIDA 33351-6704 • TEL 754-421-0505

DONNIE CARTER
Director of Purchasing

SCHOOL BOARD

Chair CAROLE L. ANDREWS
Vice Chair STEPHANIE ARMA KRAFT, ESQ
JUDIE S. BUDNICK
DARLA L. CARTER
BEVERLY A. GALLAGHER
DR. ROBERT D. PARKS
MARTY RUBINSTEIN
LOIS WEXLER
BENJAMIN J. WILLIAMS

DR. FRANK TILL
Superintendent of Schools

CERTIFIED MAIL

May 21, 2004

Audio Visual Innovations, Inc.
Attn: Alex Porter
6555 N. Powerline Road, Suite 413
Fort Lauderdale, FL 33309

Subject: LETTER OF AWARD/CERTIFICATE OF INSURANCE
Bid Number: 25-034N
Description: Public Address and Stereo Sound System Equipment (Catalog)
Term Contract: July 1, 2004 through June 30, 2007

Dear Mr. Porter:

The School Board of Broward County, Florida has accepted your bid for Item(s) 2,4,6,7,9,10,11,13,14,15,17,18,20,21,23,24,28,29,30,31,32,33,34,35,41,42,43,44,45,46,48,54,55 which is subject to compliance with subject bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board. The School Board of Broward County, Florida reserves the right to terminate this contract at any time and for any reason upon giving thirty (30) days prior written notice.

Your Certificate of Insurance form and Indemnification Clause where applicable must be on file in the office of Risk Management Department within fifteen (15) days of this notification.

It is important that you notify your insurance agent for general liability insurance that the insurance requirements attached to the above bid require that The School Board of Broward County, Florida, be included as an additionally named insured under the General Liability Policy. This information must be specifically stated on the Certificate of Insurance submitted by your insurance agent in order for the Certificate to be acceptable. The above bid number must appear on the certificate submitted.

No work can commence on the item(s) accepted on this bid until this Certificate of Insurance form is received and approved, and a written purchase order is released.

The completed Certificate of Insurance must be mailed to: RISK MANAGEMENT DEPARTMENT, The School Board of Broward County, Florida, 7770 W. Oakland Park Blvd., Sunrise, FL 33351.

Attached to this letter of agreement is the request for SBBC Photo Identification Badge(s) for your representative(s). Please refer to Special Condition 5.3 of the subject bid, the attached information and application form.

Sincerely,

Phyllis Ben-Asher

Phyllis Ben-Asher
Purchasing Agent III

cc: Aston A. Henry, Jr., Supervisor, Risk Management Department

(6)

The School Board of Broward County, Florida
Purchasing Department

Bid No.: <u>25-034N</u>	Board Meeting: <u>MAY 18, 2004</u>
Description: <u>PUBLIC ADDRESS AND STEREO SOUND SYSTEM EQUIPMENT (CATALOG)</u>	Notified: <u>45</u> Downloaded: _____
For: <u>VARIOUS LOCATIONS</u> (School/Department)	Bids Rec'd: <u>15</u> No Bids: <u>1</u>
Fund: <u>VARIOUS FUNDS</u>	Bid Opening: <u>APRIL 1, 2004</u>
	Advertised Date: <u>MARCH 9, 2004</u>
	Award Amount: <u>\$200,000 (PER CONTRACT PERIOD)</u>

POSTING OF BID RECOMMENDATION/TABULATION:

Department on APRIL 14, 2004 @ 3:00 P.M. Bid Recommendations and Tabulations will be posted in the Purchasing Department on _____, and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(c), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Any person who files an action protesting and intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, in an amount equal to one percent (1%) of the Board's estimate of the total volume of the contract.

RECOMMENDATION/TABULATION

VENDOR NAMEITEM(S) AWARDED

AUDIO VISUAL INNOVATIONS, INC.

2,4,6,7,9,10,11,13,14,15,17,18,20,21,23,24,28,29,30,31,32,33,34,35,
41,42,43,44,45,46,48,54,55

*CERTIFIED M/WBE VENDOR

ITEM 37: REJECT ALL BIDS RECEIVED. ITEM WILL BE PURCHASED ACCORDING TO STANDARD PURCHASING PRACTICES.

ITEM 47: NO BIDS RECEIVED. ITEM WILL BE PURCHASED ACCORDING TO STANDARD PURCHASING PRACTICES.

RECOMMEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT, AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AND CONDITIONS OF THIS BID.

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED SUMMARY OF BID REJECTIONS SHEET, THE BIDS RECEIVED, EITHER IN THEIR ENTIRETY OR FOR THE PARTICULAR ITEMS LISTED, BE REJECTED FOR NOT COMPLYING WITH THE BID REQUIREMENTS

CONTRACT PERIOD: JULY 1, 2004 THROUGH JUNE 30, 2007.

By  Date: 4/13/04
(Buyer/Purchasing Agent)

3/30/04

Equal Opportunity Employer, using Affirmative Action Guidelines

Bid 25-034N Public Address and Stereo Sound System Equipment Contract Information
Contract Term 7/1/2004 thru 6/30/2007

Vendor's Name	Manufacturer Offered	Percent Discount	Vendor's phone #
---------------	----------------------	------------------	------------------

UNDER OVER
\$750.00 \$750.00

*Audio Visual Innovations	Anchor	36%	41%	888-284-8913
	Apollo	20%	28%	
	Atlas	40%	44%	
	Audi Technica	40%	44%	
	Biamp	32%	34%	
	Bose	36%	19%	
	Clear-Com	19%	13%	
	Crown	44%	40%	
	DBX	27%	30%	
	Denon	27%	29%	
	ETA	24%	28%	
	EV/Electro Voice	36%	39%	
	Fender	37%	39%	
	Furman	20%	23%	
	JBL	30%	33%	
	JVC	9%	20%	
	Lectronics	22%	28%	
	Listen Technologies	7%	21%	
	Lowell	20%	25%	
	Mackie	25%	25%	
	Marantz	28%	24%	
	Middle Atlantic	29.5%	25%	
	QSC	31%	33%	
	Peavy	35%	37%	
	SennHeiser Electronics	15%	13%	
	Shure	25%	42%	
	Sony (Consumer)	15%	12%	
	Sony (Professional)	21%	23%	
	Sound Craft	17%	21%	
	Tascam	30.5%	30.5%	
	Ultimate Support	21%	29%	
	Whirlwind	+12%	+14%	
	Vendor Catalog	20%	21%	

* Contact vendor for manufacturer's discounts for manufacturers other than listed

Contract No. GS-35F-4654		Information Technology Schedule Price List		General Purpose Commercial Information Technology		Equipment, Software and Services		Contract Period: December 19, 1997 - December 18, 2007	
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
1230 North Arlington Heights Road Itasca, IL 60143		NEC Solutions (America), Inc. Lockbox 22539 Chicago, IL 60673-1235		4-9 units of projector or plasma displays, on a single purchase order. 2% additional discount. 10+ units of projector or plasma displays, on a single purchase order. 3% additional discount. 2% 30 days, net 31 days 45 days ARO		FOB Destination		Tax ID #:	
Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax									
TERMS									
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
1230 North Arlington Heights Road Itasca, IL 60143		NEC Solutions (America), Inc. Lockbox 22539 Chicago, IL 60673-1235		4-9 units of projector or plasma displays, on a single purchase order. 2% additional discount. 10+ units of projector or plasma displays, on a single purchase order. 3% additional discount. 2% 30 days, net 31 days 45 days ARO		FOB Destination		Tax ID #:	
Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax									
TERMS									
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
1230 North Arlington Heights Road Itasca, IL 60143		NEC Solutions (America), Inc. Lockbox 22539 Chicago, IL 60673-1235		4-9 units of projector or plasma displays, on a single purchase order. 2% additional discount. 10+ units of projector or plasma displays, on a single purchase order. 3% additional discount. 2% 30 days, net 31 days 45 days ARO		FOB Destination		Tax ID #:	
Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax									
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630-467-4736 Fax									
TERMS									
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Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
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TERMS									
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
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Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax									
TERMS									
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
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Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax									
TERMS									
Ordering Address		Payment Address:		Quantity, Discounts		Prompt Pay Terms:		Time of Delivery:	
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Attn: Gov't Sales		Place		22539 Network		Chicago, IL		36-3112037	
800-284-1484		60673-1235							
630-467-4736 Fax				</					



Your Source For Being Seen And Heard.

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE**

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

FSC GROUP 58I: PROFESSIONAL AUDIO/VIDEO, TELECOMMUNICATIONS AND SECURITY SOLUTIONS

SPECIAL ITEM NO. 58-1 VIDEO & AUDIO EQUIPMENT -PURCHASE
SPECIAL ITEM NO. 58-2 MONITORS & RECEIVERS - PURCHASE
SPECIAL ITEM NO. 58-4 AUDIO EQUIPMENT - PURCHASE
SPECIAL ITEM NO. 58-7 DESIGN AND INSTALLATION SERVICES
SPECIAL ITEM NO. 58-8 TECHNICIAN SPECIALISTS

AUDIO VISUAL INNOVATIONS, INC.
6313 BENJAMIN ROAD, SUITE 110
TAMPA, FL 33634
800-282-6733 / 813-884-7168 / 800-244-8630 FAX
www.avinc.com

CONTRACT NUMBER: GS-03F-0037M

PERIOD COVERED BY CONTRACT: AUGUST 5, 2002 – AUGUST 4, 2007
Includes Amendment/Modification 14, effective October 19, 2005

Business Size: Small

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

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INFORMATION FOR ORDERING OFFICES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

1. SPECIAL ITEM NUMBERS:

Equipment listed in the tables above are awarded under the following SINs:

58-1: Projectors & Cases, Displays, Presenters & Controllers	
58-2: Screens & Mounts	
58-4: Audio Equipment, Racks & Lecterns	
Lowest Priced Equipment Model: Anchor CC-20 Storage Case for Little Big Horn	\$10.00

All engineering labor is awarded under SIN 58-7: Ancillary Services.
Lowest Priced labor hour: Technician \$50

2. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

1. The Maximum Order value for the following Special Item Numbers (SINs):
Special Item Number 58-1 \$50,000
Special Item Number 58-2 \$50,000
Special Item Number 58-4 \$50,000
2. The Maximum Order value for the following Special Item Numbers (SINs):
Special Item Number 58-7 \$1,000

3. MINIMUM ORDER

The Minimum Order value for this contract is \$ 100.

4. GEOGRAPHIC SCOPE OF CONTRACT

Forty-eight contiguous states and District of Columbia

5. PERFORMANCE LOCATIONS

6313 Benjamin Road, Suite 110
Tampa Florida 33634

6555 Powerline Road, Suite 413
Ft Lauderdale, FL 33309

995 W. Kennedy Blvd, Suite B-35
Orlando, FL 32810

6753 Thomasville Rd, PMB #235
Tallahassee, FL 32312

9701 Philadelphia Court, Suite J
Lanham, MD 20706

13988 Diplomat Drive, Suite 180
Dallas, TX 75234

3824 Ridgelake Drive
Metairie, LA 70002

11235 Knott Avenue, Suite C
Cypress, CA 90630

2105 Donley Drive, Suite 200
Austin, TX 78758

2605 Oakley Park Road, Suite D
Walled Lake, MI 48390

112 Celtic Drive, Building A
Madison, AL 35758

335 Ken-Mar Parkway
Broadview Heights, OH 44147

1950 Evergreen Blvd, Suite 400
Duluth, GA 30096

114 Inverness Circle East
Englewood, CO 80112

3683 W. 2270 South, Suite C
West Valley City, UT 84120

1303 Central Court
Hermitage, TN 37076

4604 Roseville Road, Suite 105
Sacramento, CA 95660

6. DISCOUNT

Prices shown are NET Prices; Basic Discounts have been deducted.

a. Dollar Volume: None

7. QUANTITY DISCOUNT:

Not Applicable

8. PROMPT PAYMENT:
Net 30

9. GOVERNMENT PURCHASE CARD

- a. Government purchase card will be acceptable for payments equal to or less than the micro purchase threshold for oral or written delivery orders.
- b. Government purchase cards will be acceptable for payment above the micro-purchase threshold.

10. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

11. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)

Self Installed / AVI Installed

58-1 30 Days / 90 Days

58-2 30 Days / 90 Days

58-4 30 Days / 90 Days

58-7 30 Days / 90 Days

58-8 30 Days / 90 Days

- b. EXPEDITED DELIVERY:

SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)

58-7 5 Days

- c. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant

to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. FOB DESTINATION

13. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

a. Address for Ordering:

By Mail: Audio Visual innovations, Inc.
6313 Benjamin Road, Suite 110
Tampa, FL 33634

By Fax: 800-244-8630

b. Ordering Procedures: For supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA / FSS Schedule homepage (fss.gsa.gov/schedules).

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14. PAYMENT ADDRESS:

Audio Visual Innovations, Inc
PO Box 409523
Atlanta, GA 30384-9523

In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:
800-282-6733 / 813-884-7168.

15. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

16. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:
Not applicable to this Federal Schedule.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD

Government purchase card will be acceptable for payments equal to or less than the micro purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:
Not applicable to this Federal Schedule

19. TERMS AND CONDITIONS OF INSTALLATION:
Contact vendor

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:

- Not applicable to this Federal Schedule.
- a. Terms and conditions for any other services: Not applicable to this Federal Schedule.

21. LIST OF SERVICE AND DISTRIBUTION POINTS:
Not applicable to this Federal Schedule.

22. LIST OF PARTICIPATING DEALERS:
Not applicable to this Federal Schedule.

23. PREVENTIVE MAINTENANCE:
Not applicable to this Federal Schedule.

24. a. Special attributes such as environmental attributes:
Not applicable to this Federal Schedule.
- b. GSA Advantage!
- GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:
- (1) Manufacturer;
 - (2) Manufacturer's Part Number; and
 - (3) Product categories.
- Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

25. DUNS NUMBER:
03 729 3974

26. CCR Registration is current.

Crestron	CRECNPCI-8	Cresnet Power Control Interface, 8-channel, 20A/channel, 120 or 277VAC with 8 digital inputs, NEMA enclosure	\$ 1,340.00	\$	857.60
Crestron	CRECNPI-16B	16 Button Custom Panel Interface, Black	\$ 500.00	\$	320.00
Crestron	CRECNPI-48I	48 Button Custom Panel Interface - incandescent indicators, Black	\$ 1,170.00	\$	748.80
Crestron	CRECNPI-48L	48 Button Custom Panel Interface - LED Indicators, Black	\$ 1,170.00	\$	748.80
Crestron	CRECNPWS-75	External Power Supply.	\$ 450.00	\$	270.00
Crestron	CRECNRFGWA	1-Way Remote RF Receiver	\$ 375.00	\$	280.31
Crestron	CRECNRFGWA-418	1-Way (418 MHz) Receiver for use with MT-500C MiniTouch.	\$ 500.00	\$	300.00
Crestron	CRECNRFHT-15A	15 Button RF Wireless Transmitter, Black	\$ 350.00	\$	224.00
Crestron	CRECNRFHT-30A	30 Button RF Wireless Transmitter, Black	\$ 600.00	\$	384.00
Crestron	CRECNRFT-32A	32 Button Console RF Panel, Black	\$ 800.00	\$	512.00
Crestron	CRECNRFT-48A	48 Button Console RF Panel, Black	\$ 1,000.00	\$	640.00
Crestron	CRECNRJ11	4 Wire to RJ11 "One to One" Converter.	\$ 150.00	\$	90.00
Crestron	CRECNSC-1A	Cresnet Slide Projector Control Interface	\$ 500.00	\$	320.00
Crestron	CRECNSP-110	Sony Serial U-matic Cable.	\$ 150.00	\$	90.00
Crestron	CRECNSP-112	Sony Control-S Cable.	\$ 100.00	\$	60.00
Crestron	CRECNSP-XX	Custom Serial Interface.	\$ 150.00	\$	90.00
Crestron	CRECNTBLOCK	Network Terminal Block.	\$ 170.00	\$	102.00
Crestron	CRECN-TVAV	Cresnet TV/AV Controller Module. Includes one (1) STIRP IR Probe	\$ 900.00	\$	576.00
Crestron	CRECNWM	RF Wireless Mouse	\$ 500.00	\$	320.00
Crestron	CRECNWM-29A	29 Button 2-Gang Panel - Wall Mount, White	\$ 900.00	\$	576.00
Crestron	CRECNWMBG-10A	10 Button 1-Gang Panel with Bargraph - Wall Mount, White	\$ 500.00	\$	320.00
Crestron	CRECNWMBG2-34A	34 Button 4-Gang Panel with Bargraph - Wall Mount, White	\$ 1,000.00	\$	640.00
Crestron	CRECNWML	RF Wireless Mouse with Laser Pointer	\$ 700.00	\$	448.00
Crestron	CRECNWP-32	32 Button Panel - Lectern Mount, Black	\$ 650.00	\$	416.00
Crestron	CRECNWP-32B	32 Button Panel - Console, Black	\$ 650.00	\$	416.00
Crestron	CRECNWP-64	64 Button Panel - Lectern Mount, Black	\$ 1,300.00	\$	832.00

Crestron	CREMT-500C	MiniTouch, Compact 3" Screen Color Touchpanel. RF Wireless, 8 Programmable Pushbuttons. Use with CNRFGWA-418 Gateway.	\$ 1,990.00	\$ 1,194.00
Crestron	CREMT-MC2W-PAK	MiniTouch Control Package - Includes MT-500C, MC2W, (2) IRP2, and PW-2410RU	\$ 3,200.00	\$ 2,048.00
Crestron	CREPAC2	Professional Automation Control System.	\$ 3,600.00	\$ 2,160.00
Crestron	CREPMK-1000L	Pre-Construction Mount Kit for Wall-Mounted CT/LC-1000	\$ 50.00	\$ 30.00
Crestron	CREPMK-2000L	Pre-Construction Mount Kit for Isys™ TPS-2000L.	\$ 50.00	\$ 30.00
Crestron	CREPMK-3000L	Pre-Construction Mount Kit for Isys™ TPS-3000L.	\$ 70.00	\$ 42.00
Crestron	CREPRO2	Professional Dual Bus Control System. 1 Z-Bus slot and 3 Y-Bus slots. Shipping December 2001.	\$ 2,700.00	\$ 2,018.25
Crestron	CREPW-1205	Power Pack, Wall, 12VDC, 0.5A, 120VAC.	\$ 20.00	\$ 12.00
Crestron	CREPW-1205R	Power Pack, Wall, 12VDC, 0.5A, 120VAC, Regulated.	\$ 50.00	\$ 30.00
Crestron	CREPW-1210	Power Pack, Wall, 12VDC, 1A, 120VAC.	\$ 30.00	\$ 18.00
Crestron	CREPW-1215	Power Pack, Wall, 12VDC, 1.5A, 120VAC.	\$ 50.00	\$ 30.00
Crestron	CREPW-2410RU	Power Pack, 24VDC, 24 Watts, Regulated, US/International.	\$ 150.00	\$ 90.00
Crestron	CREPW-2420RU	External Power Pack to power Docking Station and charge TPS-XBTP.	\$ 250.00	\$ 150.00
Crestron	CREPWI-1205R	Power Pack, Desktop, 12VDC, 0.5A, 230VAC, Regulated	\$ 100.00	\$ 64.00
Crestron	CREPWI-1210	Power Pack, Desktop, 12VDC, 1A, 230VAC	\$ 50.00	\$ 32.00
Crestron	CREPWI-1215	Power Pack, Desktop, 12VDC, 1.5A, 230VAC	\$ 80.00	\$ 51.20
Crestron	CREQM-AMP3X80MM	Cresnet 3-Channel Power Amplifier, 2 x 80W @ 8 ohm plus 1 x 80W @ 70V [Available Q3 2004]	\$ 750.00	\$ 560.63

Crestron	CREQM-WMIC	Dual Mic Input for QM-WMC Wall Plate Media Center	\$ 263.00	\$ 196.59
Crestron	CRERACK2	Dual Bus Control System with Solutions Card Frame for custom configuration. 4 Z-Bus slots and 12 Y-Bus slots. [Available: 7/02]	\$ 3,750.00	\$ 2,803.13
Crestron	CRERMK-5000	Rack Mount Kit for Isys™ TPS-5000L and TPS-4500L.	\$ 390.00	\$ 234.00
Crestron	CRERMK-6000	Rack Mount Kit for Isys™ TPS-6000L.	\$ 390.00	\$ 234.00
Crestron	CRERMK-TPS3000L	Rack Mount Kit for Isys™ TPS-3000L.	\$ 300.00	\$ 180.00
Crestron	CRESMK-3000	Rotating Base, TPS-3000.	\$ 300.00	\$ 180.00
Crestron	CRESMK-6000	Rotating Base, TPS-6000, TPS-5000 and TPS-4500.	\$ 400.00	\$ 240.00
Crestron	CREST-112	Sony Control-S Cable.	\$ 100.00	\$ 60.00
Crestron	CREST-1550C	1-Way RF, Compact 5.7" Screen Color Touchpanel, Black Case. Includes ST-DS and ST-BTP. Requires CNRFGWA or ST-CP.	\$ 1,800.00	\$ 1,080.00
Crestron	CREST-1700C	1-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case. Includes (10) Engraveable Pushbuttons, (10) Blank Pushbuttons, ST-DS and ST-BTP. Requires CNRFGWA or ST-CP.	\$ 2,600.00	\$ 1,560.00
Crestron	CREST-AV2PAKC17	The Ultimate Control Package, 1-way Wireless - Includes ST-1700C, AV2, CNRFGWA, and (4) IRP2. Ethernet may be added with optional C2ENET card.	\$ 5,500.00	\$ 3,520.00
Crestron	CREST-BTPN	Battery Pack for ST-1700C and STX-1700C.	\$ 150.00	\$ 90.00
Crestron	CREST-CNB	Smartouch™ / Cresnet Terminal Expander	\$ 170.00	\$ 102.00
Crestron	CREST-COM	Cresnet Dual RS-232/422/485 Com Module	\$ 700.00	\$ 420.00

Crestron	CRESTICP2PAKC17	The Ultimate Control Package - Color Version, Black Case. Includes STI-1700C, 2-Series CP2 Control System, CNRFGWA, STI-DSN, ST-BTPN, (4) IRP2 and PW-2420RU, International Version, 220-Volt.	\$ 4,500.00	\$ 2,700.00
Crestron	CRESTI-CS	Cresnet Dual Current Sensor Module - International Version, 230VAC. Includes PWI-1210 Power Supply	\$ 500.00	\$ 320.00
Crestron	CREST-IO	Cresnet Module with 8 Relays and 4 Analog Input/Digital I/O. Includes PW-1205 Power Supply	\$ 600.00	\$ 384.00
Crestron	CRESTI-PC	Cresnet Dual Power Control Module - International Version, 220-volt	\$ 300.00	\$ 180.00
Crestron	CRESTIRP	Infrared (IR) Probe	\$ 50.00	\$ 30.00
Crestron	CRESTI-V/S	Cresnet 4-channel Video Sync Sensor Module - International Version, 230VAC. Includes PWI-1210 Power Supply	\$ 700.00	\$ 448.00
Crestron	CREST-LT	Cresnet Lutron® GRAFIK Eye® Interface Module	\$ 700.00	\$ 420.00
Crestron	CREST-MB	Master Blaster™ Infrared (IR) Sprayer	\$ 300.00	\$ 180.00
Crestron	CREST-PC	Cresnet Dual Power Control Module	\$ 300.00	\$ 180.00
Crestron	CREST-PK	Programming Kit.	\$ 100.00	\$ 60.00
Crestron	CRESTRFGWX	2-Way RF Gateway for STX-1550C	\$ 750.00	\$ 560.63
Crestron	CREST-RMK	Rack Mount Kit.	\$ 150.00	\$ 90.00
Crestron	CREST-SPL	Infrared (IR) Splitter	\$ 100.00	\$ 60.00
Crestron	CREST-VS	Cresnet Video Sync Sensor Module (4 sensors)	\$ 700.00	\$ 420.00
Crestron	CRESTX-1700C	2-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case. Includes (10) Engraveable Pushbuttons, (10) Blank Pushbuttons, ST-DS and ST-BTP. Requires STRFGWX RF Gateway.	\$ 4,000.00	\$ 2,400.00

Crestron	CRESTX-1700CW	2-Way RF, Compact 5.7" Screen Color Touchpanel Active Matrix Display, Black Case with Wall Mount and Back Box. Includes ST-BTPN. Requires STRFGWX RF Gateway.	\$ 5,400.00	\$ 3,240.00
Crestron	CRESTX-1700CXP	SmarTouch™ 2-Way 2.4 GHz Spread Spectrum RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case. Includes ST-DSN and ST-BTPN. Requires TPS-RFGWX.	\$ 4,400.00	\$ 2,816.00
Crestron	CRESTX-1700CXPW	SmarTouch™ 2-Way 2.4 GHz Spread Spectrum RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case with Wall Mount Docking Station. Includes DA-1700CW, BB-1700CW and ST-BTPN. Requires TPS-RFGWX.	\$ 5,800.00	\$ 3,712.00
Crestron	CRESTX-AV2PAK-C	The Ultimate 2-Way Control Package - Color Version, Black Case. Includes STX-1700C, 2-Series AV2 Control System, STRFGWX, ST-DSN, ST-BTPN and (4) IRP2.	\$ 7,500.00	\$ 4,500.00
Crestron	CRESTXI-1700C	SmarTouch™ 2-Way RF, Compact 5.7" Screen Color Touchpanel, Active Matrix Display, Black Case - International Version, 230VAC. Includes STI-DSN and ST-BTPN. Requires STRFGWXI.	\$ 4,000.00	\$ 2,560.00
Crestron	CRESTXIAV2PAK1	The Ultimate 2-Way Control Package - Color Version, Black Case. Includes STXI-1700C, 2-Series AV2 Control System, STRFGWX, STI-DSN, ST-BTPN and (4) IRP2, International Version, 220-Volt.	\$ 7,500.00	\$ 4,500.00
Crestron	CREST-XX	Custom Serial Interface.	\$ 150.00	\$ 90.00

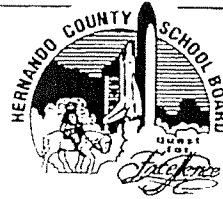
Crestron	CRETPS-4500LB	Isys® Advanced Touchpanel Control System, 12" Screen Lectern/Wall Model, Black Faceplate	\$ 6,400.00	\$ 4,096.00
Crestron	CRETPS-4500LVB	Isys™ Advanced Touchpanel Control System, 12" Screen Multimedia Lectern/Wall Model with Video Card, Black Faceplate, includes TPS-4500IMC.	\$ 6,800.00	\$ 4,080.00
Crestron	CRETPS-4500LVW	Isys™ Advanced Touchpanel Control System, 12" Screen Multimedia Lectern/Wall Model with Video Card, White Faceplate, includes TPS-4500IMC.	\$ 6,800.00	\$ 4,080.00
Crestron	CRETPS-4500LW	Isys™ Advanced Touchpanel Control System, 12" Screen Multimedia Lectern/Wall Model, White Faceplate, includes TPS- 4500IMC.	\$ 6,400.00	\$ 3,840.00
Crestron	CRETPS-4500V	Isys™ Advanced Touchpanel Control System, 12" Screen Multimedia Tilt Model with Video Card, Black Case, includes TPS- 4500IMC.	\$ 6,800.00	\$ 4,080.00
Crestron	CRETPS-5000	Isys™ Advanced Touchpanel Control System, 12" Screen Tilt Model, Black Case, includes TPS-IMC	\$ 6,000.00	\$ 4,485.00
Crestron	CRETPS-5000LB	Isys™ Advanced Touchpanel Control System, 12" Screen Lectern/Wall Model, Black Faceplate	\$ 6,000.00	\$ 4,485.00
Crestron	CRETPS-5000LW	Isys™ Advanced Touchpanel Control System, 12" Screen Lectern/Wall Model, White Faceplate.	\$ 8,000.00	\$ 4,800.00
Crestron	CRETPS-6000	Isys™ Advanced Touchpanel Control System, 15" Screen Tilt Model, Black Case, includes TPS-IMC	\$ 8,250.00	\$ 6,166.88
Crestron	CRETPS-6000LB	Isys™ Advanced Touchpanel Control System, 15" Screen Lectern/Wall Model, Black Faceplate	\$ 8,250.00	\$ 6,166.88

The School Board of Hernando County, Florida

School Distribution Center
Purchasing • Warehousing • Property • Printing
8050 Mobley Road
Brooksville, Florida 34601
Phone (352) 797-7060 • Fax (352) 797-7160
Suncom 630-5011

Audio Visual Inovations, Inc.
6316 Benjamin Rd., Ste 110
Tampa, FL 33634

March 9, 2004



Superintendent

Wendy L. Tellone, Ed. D.

Chairperson

Sandra Nicholson

Vice Chairperson

Jim Malcolm

Members

Gail David

John Druzwick

Robert Wiggins

REF: Renewal of Bid # 01-480-09 RN Classroom Instructional Equipment & Supplies

On June 30, 2004 the above referenced bid will expire. The School Board of Hernando County, Florida, wishes to exercise its option to renew this bid for one additional year with your mutual consent, with all applicable pricing, bid terms and conditions to remain the same.

Please respond by no later than May 31, 2004 indicating whether or not you wish to renew this contract under these conditions by:

- Indicate by checking the applicable box below;
- Sign and date in the spaces provided;

To expedite the process you may fax your response to my attention at (352) 797-7182, followed by mailing the originals.

It would also be helpful if you would provide a short list of the products you offer. We will include the list when we prepare the catalog of Bid Vendors to our cost centers. This helps in identifying the vendor who can supply the product they need.

Your prompt attention to this matter is greatly appreciated.

- ☒ Renew the current contract under the same terms, conditions and pricing.
- ☐ DO NOT renew the current contract.

In addition, we will require a new, completed *Certification Regarding Debarment Form AD-1048* which is enclosed for your convenience.

- ☒ Completed Certification Regarding Debarment Form AD-1048 is enclosed.

Authorizing Company Signature & Title

3/18/04

Date

Sincerely,

Linda S. McCosh, Director of Purchasing

Attachments

"A fully accredited school system" - Southern Association of Colleges and Schools
Education: the vehicle for exploring the past and conquering our future

An Equal Opportunity Employer

INSTRUCTIONS FOR CERTIFICATION

1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out on the reverse side in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION
INELIGIBILITY AND VOLUNTARY EXCLUSION - LOWER TIER COVERED TRANSACTIONS**

This certification is required by the regulations implementing *Executive Order 12549, Debarment and Suspension*, 7 CFR Part 3017, Section 3017.510, *Participants responsibilities*. The regulations were published as *Part IV of the January 30, 1989, Federal Register* (pages 4722-4733).

***** BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON REVERSE SIDE *****

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attached an explanation to this proposal.

Audio Visual Innovations, Inc.


Organization Name

01-480-09RN

PR/Award Number or Project Name

Alex Vice President of National Educational Sales

Name(s) and Title(s) of Authorized Representative(s)



Signature(s)

3/18/04

Date

Cat#	Info	Model	Description	List Price	School Price with discount
Individual Products have been replaced by the pages in the front of the new Catalog					
AVI-9010	AVI	IPS-100	IPS Installed System (Proj. Man Screen, Wall Con, Install)	\$ 9,999.00	\$ 7,899.21
AVI-9011	AVI	IPS-110	IPS Installed System (Proj. 72" Smart Board, Wall Con, Install)	\$ 10,999.00	\$ 8,689.21
AVI-9012	AVI	IPS-200	IPS Installed System (Proj. Man Screen, 2-Wall Con, VCR, Audio, IR rem)	\$ 11,999.00	\$ 9,479.21
AVI-9013	AVI	IPS-210	IPS Installed System (Proj. 72" Smart Board, 2-Wall Con, VCR, Audio, IR rem)	\$ 13,999.00	\$ 11,059.21
AVI-9014	AVI	IPS-300	IPS Installed System (Proj. Ele Screen, 2-Wall Con, DVD, Audio, RF Rem)	\$ 18,999.00	\$ 15,009.21
AVI-9015	AVI	IPS-310	IPS Installed System (Proj. 72" Smart Board, 2-Wall Con, DVD, Audio, RF Rem)	\$ 18,999.00	\$ 15,009.21
AVI-9016	AVI	DLS-400	Distance Learning System (IP Codec, proj, scrn, cam, audio,ctrl, vcr, install)	\$ 47,999.00	\$ 37,919.21
AVI-9017	AVI	DLS-410	Distance Learning System (IP Codec,proj,scrn,cam,audio,ctrl,doccam,dvd,vcr,install)	\$ 51,895.00	\$ 40,997.05
Catalog Discount does not apply to Installation Rates					
41-LAB100	AVI	LAB100	Installation Technician per hour rate	\$ 65.00	NA
41-PRO100	AVI	PRO100	Programmer per hour rate	\$ 85.00	NA
41-ENG100	AVI	ENG100	Project Engineer per hour rate	\$ 85.00	NA
41-CAD100	AVI	CAD100	CADD Engineer per hour rate	\$ 75.00	NA

Audio Visual Innovations, Inc.

Cat#	Mfg	Model	Description	Rate per hour
41-LAB100	AVI	LAB100	Installation Technician per hour rate	\$ 65.00
41-PRO100	AVI	PRO100	Programmer per hour rate	\$ 85.00
41-ENG100	AVI	ENG100	Project Engineer per hour rate	\$ 85.00
41-CAD100	AVI	CAD100	CADD Engineer per hour rate	\$ 75.00

Hernando County School Board Bid# 05-480-12
 Hourly Rate per Technician/Programmer/Engineer
 Minimum one hour